

08:30 Faculté de Droit, Sciences économiqu	ues et Gestion de Nancy - 13 place Carnot
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09:00 Amphi Roblot - Welcome speech

09:05 Keynote lecture Mechanisms for human metacognition Steve Fleming, University College London

#### 10:20 POSTER SESSION

> Does regulating greenwashing improve green trust and lead to greener consumption choices? -Marie-Sophie Roul, Centre de Géopolitique de l'Energie et des Matières Premières

>Effective performance-feedback: giving and receiving - Ashley Perry, New York University, Abu Dhabie

> Belief, Guilt, and Selective Narratives: A Psychological Game Theory Approach - Danièle Fares, Università degli studi di Bergamo

> Role of Noise in Information Disclosure: An Experimental Study - Siting (Estee) Lu, School of Economics, University of Edinburgh

> When workers choose bonus timing: The impact of autonomy on employee effort - Michèle Kaeser, Institute for Organization and Human Resource Management

> Donations in the Digital Age: Effects of Human-Machine Interaction on Donation Behavior -An Online Experiment - Danièle Christina Hafner, Universität Bern

> Rule-following as a Signal of Trustworthiness - Irene Locci, Centre de Recherche en Economie et Droit

> Fostering Pro-sociality With Words: Ev- idence from a Public Goods Game with Natural Language and Cheap Talk Communication - Vincent Verger, Polytechnique, CREST, Institut Polytechnique de Paris

> Justification of Gender Quotas, Stereotype Threat and Backlash - Kiéran De Marcellus, Laboratoire d'économie mathématique et de microéconomie appliquée

> How personal deliberation shapes redistribution preferences: Experimental Evidence - *Alexis Koehl, GATE Lyon - Saint-Etienne* 

> Keep it clean! Civic engagement and norm enforcement in the city - Lisa Salvetti, Centre d'Économie de l'Environnement, Montpellier

> When doing the right thing hurts others: the spillover in whistleblowing decisions - Abdelkarim Azami idrissi, BETA

> Preferences for ego-relevance in school choice - Sabrina Rittinger, Universität Ulm

> Trust Dynamics in Financial Advice: A Theoretical and Experimental Approach - Violette Pinçon, Centre d'Economie de l'Environnement - Montpellier

> A «Logical» Misspecified Model Selection - Andrea Salvanti, Universitat Pompeu Fabra, & Patrick Sewell, Universitat Pompeu Fabra

> Risk, Uncertainty and Farmers' Willingness to Engage in Contractual Low-Carbon Farming Programmes - Edith Kouakou, BETA, Chaire Economie du Climat

> An easy mechanism to avoid wasteful spending with expiring budgets? The case of resources pooling - Fidel Petros, Berlin School of Economics, WZB - Social Science Center Berlin

> Punishing the Elite? The Role of Populist Party Support in Anti-Social Behavior -Prateek Jain, Centre de recherche en économie et management, Erasmus University Rotterdam

> Relevance of the Type of Negative Externalities for Decision-Making Processes – Outsiders in a Prisoner's - Dilemma - Philipp Neumann, OWL University of Applied Sciences and Arts

> Why Are Blind Boxes So Popular? An Experimental Investigation into Ambiguity (Risk) - Seeking Behaviour - Yang Xueting, University of York

> The Impact of Stereotype Threat on Decision-Making and Cognition: An Experimental Analysis
 - Jean-Christophe Vergnaud, Centre d'Economie de la Sorbonne

> Over-commitment: a parallel with academia - Nicolas Jalabert, Université de Strasbourg

#### **GUIDELINES**

Each presenter will have 16 minutes in total, including both the presentation and questions.

The last speaker will act as the session chair and assist presenters in keeping track of their time.

#### **POSTER SESSION**

#### **VOTE FOR YOUR FAVOURITE POSTER**





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**PARALLEL SESSIONS #1** 

	A300	A301	
11:00	INDIVIDUAL DECISION MAKING	GAMES: SOCIAL DILEMMAS	INDIVIDUA
	<ul> <li>More taxes, more money? 35 years of Laffer Curve experiments</li> <li>Antoine Malezieux, Burgundy School of Business</li> <li>Extreme macroeconomic risk, personal expectations and financial decisions: an information experiment on five European countries</li> <li>Noémi Berlin, CNRS, EconomiX, Université Paris Nanterre</li> </ul>	<ul> <li>&gt; The emergence of cooperation in the loss domain <i>Rémi Suchon, Laboratoire d'Anthropologie Expérimentale</i></li> <li>&gt; Four ways to share a pie: Identifying distributional preferences with machine learning <i>Gabriel Bayle, GATE CNRS</i></li> <li>&gt; The Maximum Effort Game Bradley Ruffle, McMaster University</li> </ul>	<ul> <li>Reference p bargaining ex Olivier L'Har</li> <li>Loss-Sensit Loss-Aversio Yuchi Li, Ghe</li> <li>Ambiguity j likelihood in asymmetric of Yao Thibaut I Professor</li> </ul>
	<ul> <li>&gt; Fraud and Motivated Reasoning in Competition</li> <li>Jonathan Stäbler, Masaryk University</li> <li>&gt; Insurance decisions with "Probable Small Probabilities": The role of Framing and Incentives under Risk and Ambiguity</li> <li>Hey John, University of York</li> </ul>	<ul> <li>Sacrifice, intergroup conflict and cooperation. Experimental evidence</li> <li>Daniel Montoya Herrera, Centre d'Economie de l'Environnement</li> <li>Montpellier</li> <li>The Role of Social Norms in Prosocial Behavior</li> <li>Andrea Guido, Paris School of Business</li> </ul>	<ul> <li>&gt; Eliciting Ri Overcoming Distortions</li> <li>Vincent Teixe Lorraine</li> <li>&gt; The Impact and Time Prr Consumption Investment E Online Experi- Fabrice Le Le</li> </ul>

#### AL PREFERENCES point effects in experiments ridon. CREM itivity versus

E300

on ent University

preferences and nsensitivity for events

Kpegli, Assistant

lisk Preferences: g Probability

ceira, Université de

ct of Uncertainty references on on, Saving, and Behaviors: An erimental Study ec, LEM

#### **ER05**

#### 11:00 SOCIAL BEHAVIOR AND TRUST

> Go Your Own Way? Decision to Migrate and Trust

Luigi Senatore, Department of Economics and Statistics, University of Salerno d'Orléans > In Diversity We Trust:

**Experimental Evidence from** Europe

Abilio Henrique Berticelli de Freitas, Luxembourg Institute of Socio-Économic Research > Algorithm Credulity: Human and Algorithmic Advice in

Prediction Experiments Mathieu Chevrier, Groupe de

Recherche en Droit, Economie et Gestion > Reading faces: Facial informativeness and ability

to infere trustworthiness in strangers Adam Zylbersztejn, GATE **CNRS** 

> Algo-Rhythm Unplugged: Effects of explaining algorithmic recommendations on music discovery Mehdi Louafi, Université

**ER06** 

**AI & ALGORITHMS** 

> Uncovering the Fairness of AI: Exploring Focal Point, Inequality Aversion, and Altruism in ChatGPT's

Dictator Game Decisions Eléonore Dodivers, GREDEG

> An Experimental Investigation of Algorithm Delegation for Choice Tasks

Elina Ishmukhametova. University of Lille

> > Generative AI Responses to The Preference Module Pablo Winant, ESCP Business School

> Strategic Information **Disclosure to Classification** Algorithms: An Experiment Jeanne Hagenbach, CNRS -Sciences Po

SOCIAL BEHAVIOR AND TRUST

> Intertemporal Universalism

#### **BR02**

Tuesday, June 17, 2025

GAMES GENERAL

> The Strategic Rationale for Economic Decoupling: Theory and Experimental Evidence

Radu Vranceanu, ESSEC Business School

#### > Fighting Inflation by Slowing Money Growth: A Laboratory Experiment

Alexandre Angelloz, GATE **CNRS** 

> Why Are There So Many Narcissists at the Top Levels of the Hierarchy?

Eva Spantidaki Kyriazi, Universität Wien

Fairness, Pricing, and Modal Shift: Behavioral Perspectives on Urban Toll Acceptability

Thibaut Lapeyre, Paris School of Economics

> The effects of industry gifts on expert behavior

Wanda Mimra, Ecole Supérieure *de Commerce de Paris* 

#### 12:20

#### Beliefs in Reciprocity, Confidence, and Trust

BELIEFS

Yassine Kaouane, Faculté de Gouvernance, Sciences Économiques et Sociales

> (Inaccurate) Beliefs about Skill Decay

Samantha Horn, University of Chicago

> Measures To Elicit Belief **Distributions: A Comparative** Study

*Helen Grapow, Rislab, Department of Economics,* Ghent University

> Guilt, remorse, and motivated memory

Aurélien Klopfenstein, Paris School of Economics

> Deciphering the effects of incentive motivation on probabilistic judgments Maël Lebreton, Paris School of Economics

#### MARKETS > How ESG Information Shapes Market Dynamics: An Asset Market Experiment Xu Zhang, Hong Kong University of Science and

Technology (Guangzhou) > Bevond Aversion and Seeking: Examining Divergent Ambiguity Attitudes in experimental Asset Markets

Lunch - Crous Léopold

Fan Rao, Hong Kong University of Science and Technology (Guangzhou)

> Speculating in zero-value assets: The greater fool game experiment

Tibor Neugebauer

> PIN estimations and their accuracy in indicating information events in experimental asset market data Dominik Schmidt, Université Paris 1 Panthéon-Sorbonne -École d'économie de la Sorbonne

> Emotional Markets: Competitive Arousal, Overbidding and Bubbles

Brice Corgnet, EM Lyon Business School, GATE

**Coffee break** 

#### **PRO-ENVIRONMENTAL** BEHAVIOR

Small Pieces, Big Impact: Partitioning and Carbon Emission Behavior Jean-Christian Tisserand,

Burgundy School of Business > Public Support of Pigovian

Environemental Taxes in a Social Dilemma Game

Tanguy Richard, IFP Energies nouvelles, Centre de recherche en économie et management, Université de Rennes 1

> In it together: The impact of misperceptions of collective efforts on eco-friendly behaviors, norms and support for restrictive and taxing policies Ángela Jiang-Wang, Luxembourg Institute of Socio-Economic Research

Mobile Common Pool Resources – Heterogeneity of Marginal Productivity and Property Rights Dimitri Dubois, Centre d'Economie Expérimentale de Montpellier

#### NUDGE & BEHAVIORAL CHANGE

> The Power of Satire to Change Attitudes Towards Refugees

Santiago Sanchez-Pages, Kingʻs College London > Nudges vs. Tariffs: Shaping

Water Consumption in a Public Goods Experiment

Alexandre Mayol, BETA

> Soft Monetary Interventions to Shift Commuters' Modal Choices Dorian Deeks, Independent

Researcher

> The Transaction Test

Leonardo Peisachowicz. Université Paris 1 Panthéon-Sorbonne - École d'économie de la Sorbonne

#### Charlotte Saucet, Université Paris 1, Centre d'Économie de la Sorbonne > The Dynamics of Social Norms: How Normative and

**Empirical Information Shapes** Perceptions and Behavior Julien Benistant, Université de Lille FSJPS

Seeing and Being Seen: The Role of Observability and Social Approval in Pro-Social Behavior

Andrea Essl, University of Bern

> Can Setting a Maximum **Donation Amount Increase** Charitable Giving? François Cochard, Univ. Marie et Louis Pasteur, Besançon, CRESE

> Shaping social norms: how experience affects moral judgments

Nicolas Jacquemet, Paris School of Economics

#### HEALTH

 Hiring discrimination linked to motor and hearing disabilities: results of field experiment with video CVS in France

*Naomie Mahmoudi, Laboratoire SAF, Théorie et évaluation des* politiques publiques

> Institutional Factors and the Extraction of Limited Health Resources

Jonathan Stäbler, Masaryk University

> Measuring consumers' acceptability of dietary change scenarios

Julien Fernandez, Laboratoire d'Economie Appliquée de Grenoble

> The impact of monetary incentives on HPV vaccination: information provision experiment

Rostislav Stanek, Masaryk university, Faculty of Economics and Administration

> Medical decisions and legal liability: What does AI change? Lucie Briquet, BETA

# 13:50

15:10

**PARALLEL SESSIONS #2** 

13:50

16:45

PARALLEL SESSIONS #3

#### Limited Self-knowledge and Survey Response Behavior Philipp Strack (Yale University)

A300	A301	E300		ER05	ER06
GENDER	INDIVIDUAL PREFERENCES	INDIVIDUAL DECISION	16:45	BELIEFS	FIELD EXPERIMENTS & RCTs
<ul> <li>"I Challenge You!" Competition and Gender in a TV game show</li> <li>Valeria Maggian, Ca'Foscari University of Venice</li> <li>The Effects of Quotas on Teamwork: Prior Biases and Learning</li> <li>Héloïse Cloléry, Bocconi University</li> <li>Gender Differences in</li> <li>Willingness to Lead: The Role of Confidence</li> <li>Clémentine Bouleau, Université Paris 1 Panthéon- Sorbonne, Maison des Sciences Economiques</li> <li>Feedback and Gender- Homophily in Teams</li> <li>Pauline Madies, Department of Economics, SciencesPo, LIEPP</li> <li>(Mis-)Understanding Quotas Maria Kogelnik, Yale</li> </ul>	<ul> <li>&gt; More ambiguity, more sincere voting? Evidence on the neglected role of primary elections</li> <li>Maria Luigia Signore, Sapienza, University of Rome</li> <li>&gt; The populist gamble: preferences under uncertainty and political attitudes</li> <li>&gt; Thibault Richard, IESEG</li> <li>&gt; Beliefs about shadow profiling and support for government intervention</li> <li>Eliza Stenzhorn, Zentrum für Europäische Wirtschaftsforschung (ZEW)</li> <li>&gt; Ambiguity Attitudes in Climate Context and Willingness to Pay to Reduce CO2 Emissions</li> <li>Ilke Aydogan, IESEG School of Management</li> </ul>	MAKING > Understanding the adoption of digital innovation in agriculture: An agent-based model using the theory of planned behavior and the argumentation framework Stéphane Couture, INRAE- MIAT > Willingness to pay for recycled plastics products: a lab-in-the-field choice experiment Imen Bouhlel, ESSEC Business School > Forest owners' demand for insurance against natural events: A Discrete Choice Experiment Fanny Claise, INRAE, BETA > Nash-bargaining model in organic agriculture's adoption: Lab-in-field experiment in Northern Vietnam Quang-Huy Nguyen, BETA, Laboratoire d'Economie Appliquée de Grenoble		<ul> <li>Metacognition Quality and Algorithmic Advisor: Influencing the Decision- Maker in a Perceptive Task Mathieu Chevrier, GREDEG</li> <li>Using AI Persuasion to Reduce Political Polarization Johannes Walter, ZEW - Leibniz Centre for European Economic Research, Karlsruhe Institute of Technology</li> <li>Inertia and fear of lagging behind motivates unsafe technology development in an AI Race experiment Elias Fernández Domingos, Vrije Universiteit Brussel</li> <li>Will AI Help or Hurt Learning? Siri Isaksson, Norwegian School of Economics</li> </ul>	<ul> <li>&gt; Empathy as a Negotiation Tactic : Evidence from a Field Experiment</li> <li>Amey Kunte, IIIT Hyderabad, &amp; Kavita Vemuri, IIIT Hyderabad</li> <li>&gt; Uncovering the Fairness of AKnowledge versus Skills: Evidence from a Field Study on Health Misinformation</li> <li>&gt; Barriers to Sports Access: A Field Experiment on Sexual Orientation and Ethnicity</li> <li>&gt; Barriers to Sports Access: A Field Experiment on Sexual Orientation and Ethnicity</li> <li>&gt; Delegation in the household: Theory and Experimental Evidence</li> <li>&gt; Delegation in the household: Theory and Experimental Evidence</li> <li>&gt; Breaking Negative Narratives in Low Trust Environments</li> <li>&gt; Andrea Martinangeli, LEMMA, Université Paris 2 Panthéon- Assas</li> </ul>

#### **BR02** PROSOCIAL BEHAVIOR

> Development of cooperative conventions: Testing direct against indirect evolution

Eli Spiegelman, Burgundy School of Business

> The monthly gift paradox: a theoretical and experimental approach

Lucy Pfliger, Centre d'économie de la Sorbonne

> Cooperation in Virtual Reality: Exploring Environmental Decision-Making through a Real-Effort Threshold Public Goods Game Kaloyana Naneva, Université Côte d'Azur

> Who Pays the Price? Decision-Making in Self-Protection and Protection for Others

Vincent Lenglin, Catholic University of Lille

> Solidarity within and between generations -Evidence from a large heterogeneous population sample

Arno Riedl, Department of Economics, School of Business and Economics, Maastricht University

Assemblée Générale ASFEE (in French, for ASFEE members)

#### 20:00 Hôtel de Ville de Nancy, Place Stanislas

#### Gala dinner

Appliquée de Grenoble

elasticities? Evidence from a real discrete choice experiment Karl Hauser, Laboratoire d'Economie Appliquée de Grenoble



**PARALLEL SESSIONS #4** 

**BR02** 

BELIEFS

Eugenio Verrina, GATE Lyon

> Eliciting Beliefs: A Multi-

Maria J. Montoya-Villalobos,

> Talking to a Chatbot: AI

> Can Information Shape

Perception and Stimulate

Camille Cornand, GATE

IESEG School of Management

Recommendations and Belief

Phuc Phung, Tilburg University

Macroeconomic Disaster Risk

> Narratives as excuses

Method Comparison

Updating

Investment?

**ER05** 

MAKING

**ER06** 

SOCIAL BEHAVIOR AND TRUST

The influence of social

refugees in Switzerland

Fabio Galeotti, GATE

> Trust, Autonomy &

Schmidt University

Study

information on trust: A lab-

in-the-field experiment with

Paternalism: An Experimental

Christine Meemann, Helmut

> Citizen Information and

from the Foros de Seguridad

Pública in Buenos Aires

Osaka University, Joint

**Online Experiment** 

Economics

Experimental Economics

Trust in Institutions: Evidence

Gwen-Iiro Clochard, Institute of

Social and Economic Research,

> Losers' consent in Simulated

Elections: Evidence from an

Lily Savey, Paris School of

> The impact of disclosing

trust-related traits on

behaviors and beliefs in strategic interactions Béatrice Boulu-Reshef, University of Orléans, LEO

Initiative for Latin American

#### 08:30 Faculté de Droit, Sciences économiques et Gestion de Nancy, 13 place Carnot

#### Registration desk opens and coffee

The EXPLAIN team

#### A300 E300 A301 INDIVIDUAL PREFERENCES 09:00 GENDER **INEQUALITY & DISTRIBUTION** 09:00 INDIVIDUAL DECISION > Do Workers Ignore > Executive diversity and > Discrimination during the Paris 2024 Olympics: Evidence shareholder trading Ambiguity? > A comment on «When Choices are Mistakes» by from a Field Experiment on Jean Paul Rabanal, UiS Business *Yang Xueting, University of York* Airbnb School, University of Stavanger Kirby Nielsen and John Managing Complexity and Ambiguity: Blockchain-Alexandre Flage, BETA Rehbeck (2022), AER > Misperceived Gender Simon Varaine, GAEL Norms and the Gender Gap > Merit and Job Allocation Based Automation vs. Human in Labor Force Participation: Expertise Puja Bhattacharya, University > Nudges and Boosts under GARP **Experimental Evidence from** of Arkansas Agnès Festré, Université Côte **Couples in Colombia** d'Azur *Matthieu Pourieux, Centre* > Is Inequality Acceptable? An Experiment on Procedural Marie Boltz, BETA de recherche en économie et > Rewiring Risk: Enhancing management Coordination with Brain > Strategic Incompetence Fairness Stimulation Sorravich Kingsuwankul, Vrije Amir Jafarzadeh, University > Paying Attention: The Universiteit, Amsterdam of East Anglia, Centre for Patrick Sewell, Universitat Role of Information Costs Behavioural and Experimental Social Science, Centre for Pompeu Fabra in Overcoming Myopic Loss > The effect of diversity Aversion trainings: an experiment on isolated vs. global choices > Strict liability when Competetion Policy Noémie Bobin, Centre ambiguity is at stake: new d'Économie de l'Environnement > Individual and social theoretical and experimental Angela Sutan, ESSEC - Montpellier acceptability of tax systems in insights unequal societies › Well-Being Beyond Reward: The Role of Model-Based Nahed Eddai, INRAE, BETA Assia Abdelfattah, Laboratoire d'Economie Appliquée de Reasoning Grenoble Bastien Blain, Sorbonne Economics Centre, Department > Perceived Inequality: Do of Experimental Psychology, Elicitation Methods Matter University College London Emmanuel Kemel, CNRS, HEC Paris 10:20 **Coffee break** 10:45 Amphi Roblot - Keynote lecture Asset Pricing in a World of Imperfect Foresight Peter Bossaerts, University of Cambridge Lunch, Crous Léopold 12:00 13:30 Amphi Roblot - Special session EXPLAIN, A Large-scale Platform for the Experimental Economics in France

A300

14:30

#### HONESTY & DISHONESTY

Deception aversion
 Béla Elmshauser, Paris School of

Economics

 Dishonesty: the role of planning, temptation, and self-control

Daniele Caliari, Wissenschaftszentrum Berlin für Sozialforschung

> The Impact of Name and Shame and Fee-Shifting on Frivolous Lawsuits

Eve-Angeline Lambert, BETA

#### METHODS & TOOLS

 > Validating a survey measure of conditional cooperation
 Andrea Marietta Leina, University of Verona
 > Live vs Online Choices: What

A301

about Gender Differences? Béatrice Braut, University of Genoa

 Metacognitive judgements in exploration strategies for set selection

Jean-Michel Dagba, Centre d'économie de la Sorbonne, Université Paris 1 Panthéon-Sorbonne, École d\économie de la Sorbonne

 > Beyond Overconfidence: Exploring the Role of Confidence Sensitivity and Meta-Confidence in Career Choices

Quentin Cavalan, GATE, EM Lyon Business School

#### E300

#### PRO-ENVIRONMENTAL BEHAVIOR

#### Nature of Pro-environmental Behavior

Rastislav Rehak, Max-Planck-Institute for Research on Collective Goods, University of Cologne

Individual Responsibility and Social Expectations: An Experiment on Exploiting and Restoring the Environment Sara Gil-Gallen, Italian National Research Council, BETA, Université de Strasbourg

 Deciding for others in financial and physical domains
 Filip Fidanoski, GREDEG

> A stated preference analysis on unit-based pricing for household waste management Lesly Cassin, BETA

ER05

#### 14:30 INDIVIDUAL DECISION MAKING

 Asymmetric Outside Options in Dynamic Ultimatum Bargaining: An Experiment Adil Boufarsi, Université Grenoble Alpes, INRAE, UMR GAEL

My (fair) share: The debiasing effect of mindfulness in a Nash demand game Joel Hjelte, Heinrich Heine

Univérsität Düsseldorf > Game-Theoretic Insights on (Anti-)Conformity: The Impact of Labels on Strategic Behavior

*Liza Charroin, Université Paris 1 Panthéon-Sorbonne* 

#### ER06

#### > Autonomy Overload: How Too Much Flexibility Can Hurt Vulnerable Workers

LAW AND ECONOMICS

Roberto Hernan Gonzalez, Burgundy School of Business

> Lawyer behavior and ethics: an experimental study

Dylan Martin-Lapoirie, Centre d"économie de la Sorbonne

### > Fair Meritocracy: The Limits of Information

Vincent Théroude, BETA

Innovation Through Auctions Miloš Fišar, Masaryk University > Strategic Bidding:

> Rewarding Investments in

**BR02** 

AUCTIONS

 Strategic Bidding: Comparing Induced Values and Real Goods in First-Price Sealed-Bid Auctions

Ivo Greevink, Universiteit van Amsterdam, Tinbergen Institute

#### Repeated multi-unit auctions, random supply and quantity information policies

Paul Pezanis-Christou, GREDEG

#### C307

#### CREATIVITY AND EDUCATION

> Creativity and Task Perception Anne-Gaëlle Maltese, BETA

> Boosting Student
 Performance and Effort: The
 Impact Feedback in Education

Koffi Serge William Yao, Centre of Research for Innovation and Intelligence in Management (CERIIM)

> The evaluation of creativity Michela Chessa, Université Côte d'Azur, CNRS, GREDEG

15:40 Amphi Roblot -

15:50

# ASFEE Prize Coffee break

# **PARALLEL SESSIONS #5**



## The 15th Annual Conference of the French Association of **Experimental Economics is organized by the BETA**

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